

WELCOME

Puccini Natural Stone | 925 111th St | Arlington TX 76011 | www.puccinistone.com

Dear Valued Customer,

We would like to introduce our company Puccini Natural Stone, a leader in the natural stone industry for over 20 years.

We are an established company with an excellent track record, aiming for the best in customer satisfaction. We believe in keeping you happy and providing you with new and exiting products. We have an excellent staff who will guide you with their best ideas, constantly keeping up with your company's needs.

We look forward to a wonderful relationship with you in the years to come.

At Puccini Natural Stone, we pride ourselves in staying on the cutting edge of innovative designs for natural stone, glass and metal products. In an ever-changing market this strength allows our customers to be ahead of the curve when new trends come along.

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Natural Stone by Dur

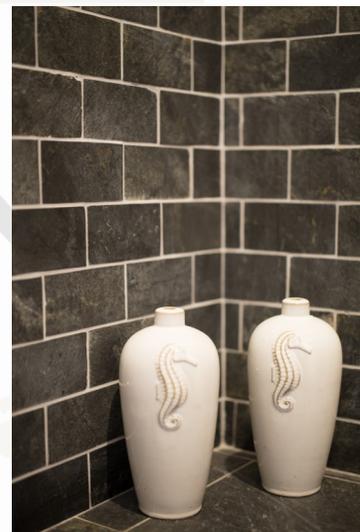


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Natural Stone by D



Shipping and Freight

Puccini Natural Stone by Duratile currently utilizes Fed Ex and UPS for both LTL and ground shipments. If you wish to ship on our account, freight charges will be placed on invoices. You may also use freight carriers you pay directly. If damages occur while a DuraTile account was used, please contact customer service immediately and photograph the damaged material. That will enable us to file a claim. Upon approval of the claim, we will reimburse the damaged material up to the total cost of the invoice. You may re-order the damaged material with a new purchase order. For orders shipped on other accounts, filing claims and reordering damaged material will be your responsibility.



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EXPRESS YOURSELF Price List

Price lists are sent out via request only. Our price lists are sent out via Email and are available in Excel and PDF format. Price lists are subject to change without prior notice. If a price list is needed please email:

customerservice@duratileusa.com

Order Processing

Orders can only be placed by Fax or Email

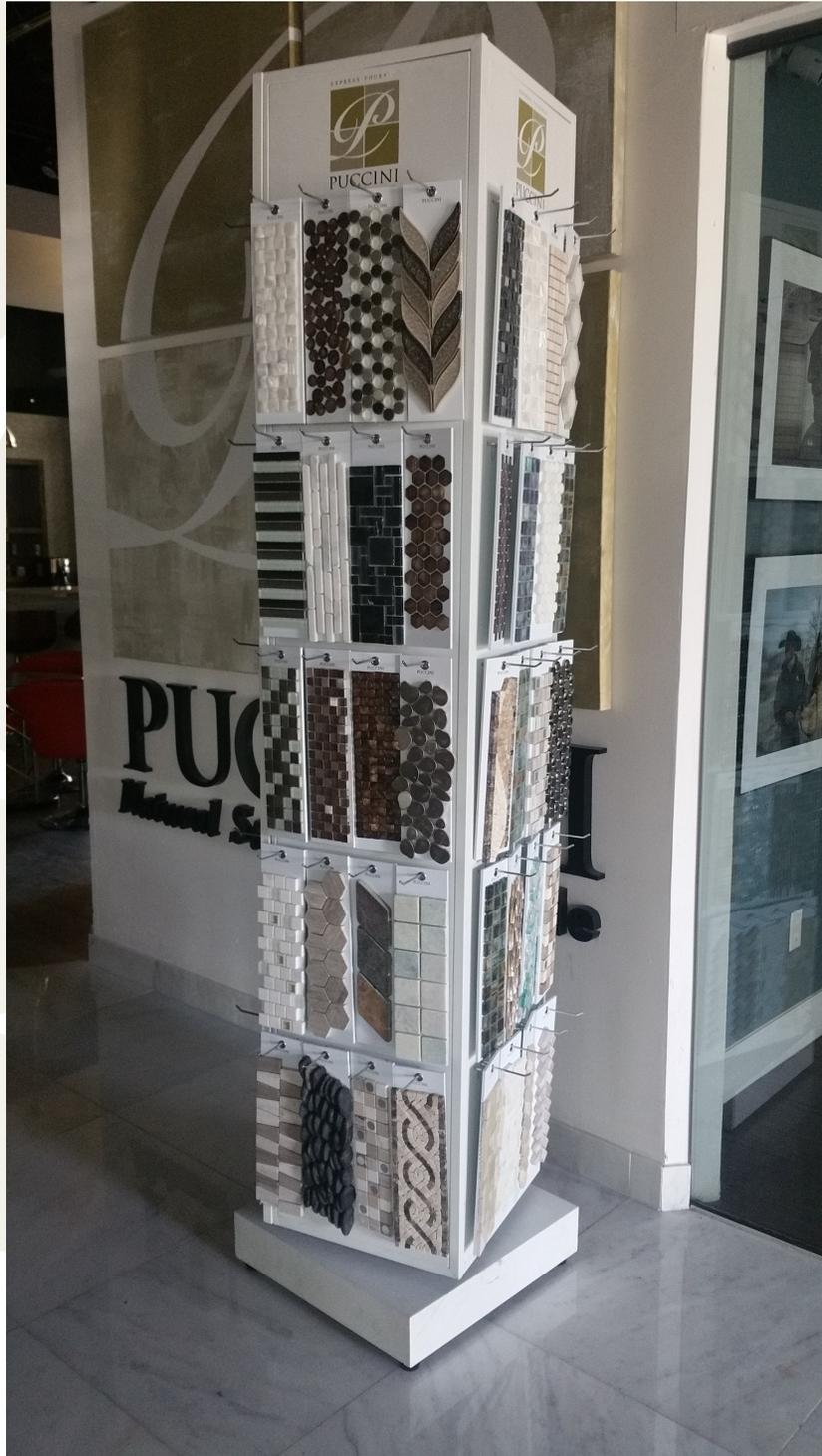
Fax # 817-385-0240 or 844-273-2012

Email : customerservice@duratileusa.com

Natural Stone by DuraTile

EXPRESS YOURSELF

Tower



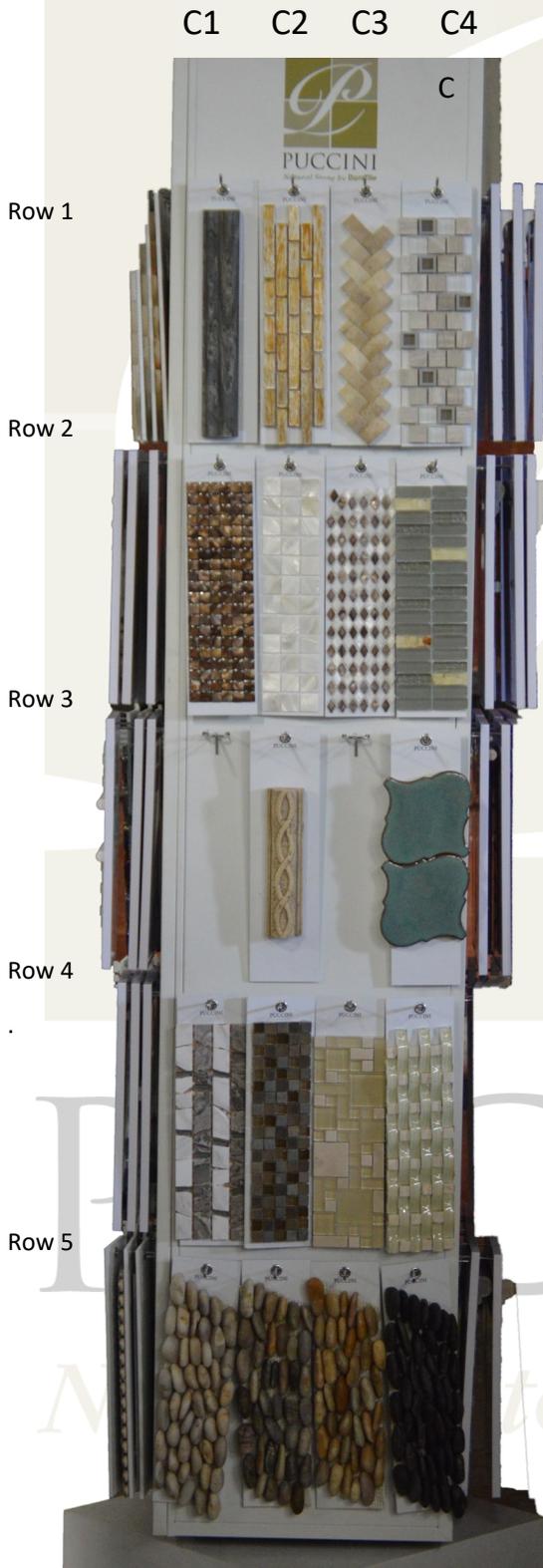
Tower can hold 200+ cards
16-1/2" x 16-1/2" x 90"

Easy assembly

High quality sheet metal
Tower rotates 360 Degrees

Tower Guide

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Our new Tower will consist of 162 Items & 39 Concept Boards. In order to keep it in an organized fashion , we have created a system to keep it in order.

Each Panel has a letter on the Top Right :
A(Black Ink), B (Red Ink), C (Green Ink) ,D (Blue Ink) .
That indicates the Side .

Side A = SA , Side B =SB , Side C = SC , Side D = SD

Each Panel has 4 Columns. Column 1 =C1 , Column 2 = C2 ,
Column 3 = C3 , Column 4 = C4

Each Panel has 5 Rows. Row 1 = R1 , Row 2 =R2 , Row 3
=R3 , Row 4 = R4, Row 5= R5

Each Hanger has 3 Items .

T = Top , M= Middle , B= Bottom

There will be four boxes included with the Tower ,
each will be labeled: Side A, Side B, Side C, Side D.
They will be packaged in a particular order. All sides
will start with Row 5 packaged on top and will pro-
ceed to Row 1. 3 Cards will come packaged in clear
shrink wrap, each wrapped set will be for a Side, Col-
um, and Row. They already come in the correct or-
der: Top, Middle, Bottom. Once unwrapped they can
be placed on the hook.

How to read the back label on Tower Cards

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On all of our tower and concept boards there is a label that has all the information for that item.

1. Puccini Logo— It speaks for it self
2. Item Picture— Most of the products on the card are a small representation of the true piece. The picture depicts what the whole piece looks like.
3. Item Information— On this there will be a list of things. First the item # , next is the material . Marble , Ceramic , Glass , Slate ect. After that is the series name and dimensions. The last one is where the item is located on the tower . SA | CA | R5 | M means Side A , Column 4 , Row 4 and Middle card. All towers are label on the top with either side A,B,C, or D.
4. QR Code— Once scanned with either a Android or Apple device , the code will direct you to our new and improved website.
5. **DO NOT CHECK OUT. NO EXEPTIONS—Also speaks for it self.**

Item#SM4S-34T

Material: Slate

Series: Pattern

Dimensions:12” x 12”

Tower Locations: SA | C4 | R5 | M



DO NOT CHECK OUT. NO EXCEPTIONS

Feel free to take photos

Please refer to catalog for additional color and pattern options. Or visit www.puccinistone.com

Due to the nature of natural stone and glass, variations in color, size and veining may occur

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Table Top Display



Table Top Display

20x10x7

44 Sample Cards



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Sample Board



Custom Sample Board

One Piece from every Item in each Series.



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Sample Board Rack



- Fits 8 Sample boards of your favorite series.
- All Sample boards come labeled with series name and dimensions
- Take minimal space.
- Sample Boards are created , labeled ,cut and glued inhouse and are made to order.

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Concept Board



Custom Concept Boards are created to your liking. See PRICE LIST for price and size. Please call customer service for ETA when ordering.

Porcelain Thin Tile Rack

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- Fits 8 Full Pieces
- All samples come labeled with a detailed description and item #
- Holds tiles 48" x 24 and 72" x 36"
- Takes up minimal space



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Gift Box

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Gift Box

9.5 x 11.5 x 10.75

16 Sample Cards



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Plank Rack

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- Holds 16 planks ranging from 6" x 36", 8" x 36", 8" x 45", and 8" x 48"
- All planks are labeled with dimensions, and material : Marble , limestone , etc.
- Takes minimal space.

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Natural Stone by



Ledge Stone Rack

- Holds 10 Ledge Stones
- Takes up minimal space
- All Ledge Stone come with hand written item numbers
- 5' x 1' -1/2"



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DuraTile

Display Price Sheet

QTY	DESCRIPTION	LINE TOTAL
1	Concept Board 12" x 12"	35.00
1	Concept Board 12" x 16"	45.00
1	Concept Board 16" x 24"	65.00
1	Concept Board 24" x 24"	85.00
24	12" x 16" Concept Boards	900.00
1	Tower With Cards	1200.00
1	Replacement Card for Tower	4.00
1	Replacement Concept Board	10.00
1	Sample Board	No charge for first set after that \$8.00ea
1	Table Top Display	200.00
1	Gift Box	200.00
1	Thin Tile Display	200.00
1	Ledge Stone Display	200.00
1	Plank Display	150.00

All prices EXCLUDE shipping

E X P R E S S Y O U R S E L F

Showroom Discounts

Showroom Discounts as of 01-01-2013

Dealers: 50% off of their retail pricing

We will charge the full cost for the product, and credit them back the remaining amount upon receiving pictures of the samples being used in the showroom.

*Showroom discounts are to be given for products used in the showroom **ONLY!** Products used anywhere outside of the dealer showroom do **NOT** qualify for the showroom discount, even if the pictures are provided.*

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Return Policy

Our products are crafted by nature. Therefore, variations occur which contribute to their personality and character. Nonetheless, we ask you to thoroughly inspect all products prior to installation, because installed materials cannot be returned. The window for placing returns is 20 days. They must also be approved by a customer service representative and are subject to a 20% restocking fee.



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